



Association of Canadian Engineering Companies
Association des firmes d'ingénierie du Canada

ACEC
June 25-27, 2009
Whistler, BC

Whistler Summit 2009

Facing our Challenges
in Challenging Times

Highlights:

- Industry Trends Session
- Owner's Panel
- CEO's & Principals' Roundtables
- PSMJ Pre-event Bootcamp
- NEW THIS YEAR - Young Professional Program
- ACEC Golf Classic
- Social and Companion's Program



PRE-EVENT SEMINAR

PSMJ RESOURCES, INC. PRE-EVENT BOOTCAMP

Wednesday, June 24 and Thursday, June 25 CEO Ownership & Leadership Transition

Our Roundtable shows you how the transition process works and helps you see, understand, and take action on getting your own process underway with maximum efficiency and best return effort. During the Roundtable, we teach the perspective of buyer and seller, because it takes both to deliver a healthy transition. We dig into issues of when to sell, how to prepare and select new owners (and leaders), how to tackle the difficult challenge of financing the buy-out, and how to let go and step away from the key role you've played for years. We also answer in detail the challenging question of "How do I know what my firm is worth?"...which is frequently a barrier to transition success.

You'll learn how to:

1. Get answers to YOUR specific concerns
2. Learn how to proceed with your transition in the current economy
3. Don't reinvent the wheel — learn from others' experiences
4. Learn how to avoid fatal mistakes
5. Establish relationships with fellow CEOs
6. Define the future of your company
7. Engage your key people in making strategic decisions
8. Learn how the best firms succeed — and why others don't
9. Realize your firm's full value during an ownership transition
10. Take with you a CD of tools to help you implement your new ideas

**LIMITED SPACE!
REGISTER EARLY**

COLOR CODED DESIGNATION

Young Professionals
Primary Delegates
Joint Sessions

SUMMIT SCHEDULE

WEDNESDAY, JUNE 24

9:00am – 5:00pm

Pre-Event PSMJ Bootcamp

CEO Ownership and Leadership Transition Seminar

THURSDAY, JUNE 25

8:30am – 12:00pm

Pre-Event PSMJ Bootcamp

CEO Ownership and Leadership Transition Seminar

1:00pm – 2:30pm

PSMJ Business Seminar

Industry Trends Workshop and Roundtable

2:30pm – 3:00pm

Young Professionals

Meet & Greet

3:00pm – 4:15pm

Business Session Young Professionals

Human Resources Challenges Roundtable

3:00pm – 4:15pm

Business Session Primary Delegates

Human Resources Challenges Roundtable

4:30pm – 5:30pm

Joint Business Session (Primary Delegates and Young Professionals)

Human Resources Session

6:30pm – 8:30pm

Welcome Reception

8:30pm – 10:30pm

Young Professionals' Off-Site Event

FRIDAY, JUNE 26

8:00am – 10:00am

Primary Delegates

Market Challenges

1. Insurance
2. Economic Forecast
3. PPPs



SUMMIT SCHEDULE CONT.

HOTEL & TRAVEL

8:00am – 10:00am

Young Professionals

Social Responsibility of Engineers

- 1.Environment
- 2.RedR Canada / Engineers Without Borders
- 3.What Social Responsibility do we have?

10:15am – 12:00pm

Business Session Primary Delegates

Strengthening your Business

- 1.International Work
- 2.Opportunities in the U.S.
- 3.Canadian Stimulus Package

10:15am – 12:00pm

Business Session Young Professional

Cross-Country Roundtable

12:30pm – 2:30pm

ACEC Business Luncheon

Owners' Panel

2:45pm – 5:00pm

CEOs & Principals' Roundtables

2:30pm – 5:00pm

Young Professionals' Tour

Olympic Venues

6:30pm – 11:00pm

Local Flavour Night

Dinner and Dance

SATURDAY, JUNE 27

7:30am – 8:00am

Delegate Breakfast

8:00am – 10:00am

ACEC Annual General Meeting and Cross-Country Reports

11:00am – 6:00pm

ACEC Golf Classic

6:30pm – 11:00pm

Chairman's Dinner

FAIRMONT CHÂTEAU WHISTLER

Nestled at the base of Blackcomb Mountain, Fairmont Chateau Whistler defines mountain luxury. With true ski-in and ski-out convenience and on-site golf course, the classic elegance of this landmark Whistler hotel offers a modern alpine setting for unsurpassed guest service, exceptional dining, full resort amenities and Fairmont Gold - Fairmont's exclusive lifestyle hotel experience.

Hotel reservations may be made at a reduced convention rate before May 22, 2009.

Call toll free: 1-866-540-4424, or 604-938-8000, or visit the website www.fairmont.com/whistler.

Quote ID "ACEC" for special convention rates.

FLIGHTS

Air Canada

For a discount on flights to/from Vancouver, Air Canada is pleased to provide preferred rates to ACEC convention attendees.

ID quote: YMZF4AR1

West Jet

For a discount on flights to/from Vancouver, West Jet is pleased to provide preferred rates to ACEC convention attendees.

ID quote: 5966

CAR RENTALS & SHUTTLE

Avis

Will provide preferred rates to ACEC convention attendees.

Call toll free: 1-800-331-1600

ID quote: C455399

Shuttle from Vancouver to Whistler

Shuttle service to Whistler from the Vancouver International Airport can be purchased from Pacific Coach: <http://www.pacificcoach.com/whistler>.

Call toll free: 1-800-661-7575

ID quote: ACEC

TRAVEL TO WHISTLER

Whistler is accessible by car, bus or shuttle. It is approximately 2.5 hours from the Vancouver International Airport, most of which is spent on the recently improved and beautifully scenic sea-to-sky highway. Additional information and directions are available at the hotel website www.fairmont.com/whistler.



BUSINESS PROGRAM

THURSDAY, JUNE 25

PSMJ Trends Workshop	1:00PM – 2:30PM	
<p>KEVIN COOLEY, PSMJ PSMJ will present its most recent forecast and industry information for Canada and North America. The session will also provide an interactive forum where participants will be asked to share their outlook for different market sectors and geographical regions. Attendees will be asked to discuss what factors are driving the engineering market in Canada, and how they and their companies plan to respond to current and future market conditions.</p>		
Young Professional Human Resource Challenges Roundtable	3:00PM – 4:15PM	
<p>FACILITATED BY LEON BOTHAM As the next generation of industry leaders, Young Professionals have a unique perspective on the labour challenges facing their demographic cohort. This session, facilitated by past ACEC Chair Leon Botham, will provide young professionals with a chance to share their views on important human resource policy issues such as recruitment, retention, motivation, and recessionary fears for a cohort that is facing their first recession.</p>		
Primary Delegate Human Resource Challenges Roundtable	3:00PM – 4:15PM	
<p>FACILITATED BY MIKE CURRIE Despite the economic downturn, business leaders continue to report that human resource related issues remain a top concern. This session, run concurrently to a similar Young Professionals session, will allow senior executives to discuss their key human resource challenges, and how those challenges have changed over the past year.</p>		
Joint Human Resource Challenges Meeting	4:30PM – 5:30PM	
<p>CO-FACILITATED BY LEON BOTHAM AND MIKE CURRIE Senior executives and Young Professionals will be brought together to report on the outcomes of their discussions on human resources. In what promises to be a frank and open discussion on the intergenerational differences in human resource policy and perspective, delegates will be asked to craft joint observations and recommendations for the industry on how to best respond to current and future human resource challenges.</p>		

Leon Botham

Mike Currie

FRIDAY, JUNE 26

Future Trends Challenges	8:00AM – 10:00AM	
<p>1) INSURANCE IN CANADA: WHAT DOES THE FUTURE HOLD? DEREK HOLLOWAY, VICE - PRESIDENT, ENCON In these uncertain times, the insurance industry is having to come to grips with how it can best respond to client's needs while remaining competitive. Hear from Derek Holloway, Senior Vice - President with Encon on how the insurance industry is responding to the current economic challenges.</p>		
<p>2) WHERE IS THE ECONOMY HEADING? MARK CASALETTO, MANAGING DIRECTOR, REED CONSTRUCTION DATA LTD There has perhaps never been a time when the need for reliable economic forecast data has been more urgent. As companies and entire industries try and manage their way through the current economic uncertainty, Reed Construction Data has been collecting and analyzing relevant data to help paint a picture of where the design and building sector will be heading over the coming years. Reed Construction Data's Managing Director Mark Casaletto will present the findings of the most recent economic forecast analysis.</p>		
<p>3) PUBLIC PRIVATE PARTNERSHIPS: WHAT WILL BE THE IMPACT FOR ENGINEERS SNC LAVALIN (INVITED) There has been an increasing use of public-private partnerships on infrastructure projects throughout Canada. Despite a global credit crunch, expectations are that PPPs will remain a feature on the project delivery landscape. What should engineers know about a PPP? What are its pitfalls? Its advantages? Hear about one company's PPP experiences, and share your own thoughts on the challenges of working on a PPP.</p>		
Young Professionals - Engineers and Social Challenges	8:00AM – 10:00AM	
<p>1) MAKING A DIFFERENCE GLOBALLY: REDR CANADA AND ENGINEERS WITHOUT BORDERS LINDSAY MITCHELL, DIRECTOR, ENGINEERS WITHOUT BORDERS / REDR CANADA (TBC) Engineers have the power to make a huge difference in regions devastated by natural disasters or other humanitarian crises. Learn from representatives of RedR Canada and Engineers Without Borders how you as a Young Professional can harness your engineering power to make a world of difference.</p>		Mark Casaletto

Derek Holloway

Mark Casaletto

BUSINESS PROGRAM

<p>2) ENGINEERS AND THE ENVIRONMENT: WHAT ROLE CAN YOU PLAY? MARTIN NIELSEN, BUSBY PERKINS + WILL It should be no surprise that sustainability in the built environment is a key concern and priority not just for project owners, but for Canadians at large. Engineers will play a key role in shifting our country and our world on a more sustainable longer term footing. But how? When? This presentation will provide some direction to younger professionals wanting to become environmental leaders.</p>		 Lindsay Mitchell
<p>3) SOCIAL RESPONSIBILITY AND THE ENGINEER DR. JOHN BOYD At the 2008 FIDIC Conference, John Ralston Saul challenged the engineering community to think beyond their technical backgrounds and experience and think more broadly about the social impacts of their work. Hear from the Chair of FIDIC, Dr. John Boyd, on how he thinks Young Professionals could move beyond their roles as consulting engineers and help become social engineers.</p>		
<p>The Challenge of Growing One's Business</p>	<p>10:15AM – 12:00PM</p>	 Martin Nielsen
<p>1) INTERNATIONAL OPPORTUNITIES: WHERE AND HOW? FRANCOISE FAVERJON-FORTIN, EXPORT DEVELOPMENT CANADA Despite a global economic downturn, the fact that many countries are using infrastructure investment as an economic stimulus creates numerous international opportunities for Canadian consulting engineers. Learn more from Export Development Canada about those opportunities, and how they can help to grow your firm.</p>		
<p>2) MARKET OPPORTUNITIES IN THE UNITED STATES DEPARTMENT OF FOREIGN AFFAIRS AND INTERNATIONAL TRADE (INVITED) Over \$1 trillion in economic stimulus programs have been announced in the United States. Investment in infrastructure is a major component of President Obama's economic stimulus and there are bound to be many partnering opportunities for Canadian engineering companies. Learn more about major opportunities in the US, how to work within the BuyAmerica Act and best practices for partnering with American engineering/project management firms.</p>		 Mike Homenuke
<p>3) STIMULATE ME: A STATUS REPORT ON THE FEDERAL STIMULUS PACKAGE INFRASTRUCTURE CANADA (INVITED) In January 2009, the federal government introduced an economic stimulus package that will inject over \$12 billion in direct federal investment in Canada's infrastructure over the next two years. Find out how these funds, along with previously announced federal infrastructure dollars, are helping to address Canada's infrastructure debt, and how they will make a difference to the consulting engineering industry.</p>		
<p>Y.P. Cross Country Roundtable</p>	<p>10:15AM – 12:00PM</p>	 John Boyd
<p>MODERATED BY MIKE HOMENUKE With Young Professional clubs sprouting up across the country, and with interest in young professional activities growing, this session will allow Y.P.s from each province and territory to report upon and learn about the initiatives being taken in other provinces and territories, nationally, and internationally. Opportunities for greater collaboration and growth potential will be explored.</p>		
<p>Business Luncheon – Owner's Forum</p>	<p>12:30PM – 2:30PM</p>	
<p>Clearly these are challenging times for owners. With greater economic uncertainty, owners are putting greater and greater demands on consultants. Hear from our owner's panel about their challenges and their expectations from the consulting engineering sector.</p>		
<p>CEO and Principles Roundtable (Open to CEOs and Principles Only)</p>	<p>2:45PM – 5:00PM</p>	
<p>Back by popular demand, the CEOs and Principle's Roundtables allow industry leaders of comparably sized firms to have their say on the key challenges, trends, and business practices facing their firms in the current market and economic climate.</p>		
<p>SATURDAY, JUNE 27</p>		
<p>ACEC AGM and Cross Country Reports</p>	<p>7:30AM – 10:00AM</p>	
<p>Following the Annual General Meeting of the association, come listen to leaders of ACEC's provincial and territorial Member Organizations who will provide updates on the latest developments, trends, challenges and opportunities arising from their jurisdictions. A truly informative take on what is happening in every corner of Canada!</p>		



SOCIAL PROGRAM

THURSDAY, JUNE 25

Photographic Hike Tours

2:30PM – 5:00PM

This photo hike tours offers a great alternative to get outdoors. Professional photographers guide groups on light hikes or walks while providing instruction on how to shoot better photographs with their own cameras. A great spousal/soft adventure tour.

\$105

FRIDAY, JUNE 26

Yoga Classes

9:00AM – 10:15AM

Challenge your body and soul and enjoy “Yoga Flow” with a certified yoga instructor. All levels welcome.

Free

Waterfall Explorer

12:00PM – 3:30PM

Choose between Nairn Falls Provincial Park, Brandywine Falls Provincial Park, or Rainbow Falls. Here in the Whistler area we are spoiled with breathtaking waterfalls and magnificent views. This tour exposes some of the most amazing beauty this region has to offer.

\$130

Whistler Tasting Tour

12:00PM – 2:30PM

A pleasant walking tour through Whistler village visiting FIVE gourmet Whistler restaurants to sample delicious culinary creations paired with fine BC wines. This fantastic five-course meal with wine pairings is a unique dining experience like no other, and is quickly becoming one of the most popular things to do in Whistler.

\$85

SATURDAY, JUNE 27

Ziptrek Bear Tour

12:45PM – 4:00PM

This is the original tour that made Ziptrek famous with their five incredible ziplines joined by a network of suspension bridges, boardwalks and trails. Stunning aerial vistas over Fitzsimmons Creek complete your eco-adventure. This tour is perfect for those who have never ziplined before.

\$115

Ziptrek Eagle Tour

12:45PM – 4:00PM

The newest addition to the Ziptrek Ecotours! Five new ziplines including a 2000’ awe inspiring monster that drops over 20 stories, makes this tour perfect for those who have already experienced Ziptrek or are seeking even more heart pounding adrenaline. On this tour you end your adventure by zipping all the way back to Whistler Village!

\$125

Horseback Riding Tour

1:00PM – 3:00PM

Adventures on Horseback’s most popular tour is their 2-hour adventure that takes you through open meadows, old growth temperate rain forests, as well as offering you the opportunity to experience several creek crossings. Many people experience the excitement of running on a horse for the first time. If that is not your pace take the chance to sit back in the saddle and soak up breathtaking views of 8,450-foot Mount Currie and surrounding Coastal Mountains.

\$105

ACEC Golf Classic

11:00AM – 5:00PM

Join us for the 2009 ACEC Golf Classic at the Fairmont Chateau Whistler Golf Course, distinctly different from the other Golf Whistler properties, the Fairmont Chateau Whistler Golf Club offers classic “mountain golf at its finest”. Carved from the side of Blackcomb Mountain, this Robert Trent Jones Jr. design features an elevation change of over 400 feet and dramatic elevated views of the Whistler valley. Incredible natural features such as exposed rock faces, mountain ledges, wildlife, ravines and waterfalls are the highlights of this classic mountain gem.

\$200, barbecue lunch included

* Tours must meet minimum registration by May 25 or they will be subject to cancellation.
Register early!



EVENING EVENTS (ALL INCLUDED WITH REGISTRATION)

THURSDAY, JUNE 25

Welcome Reception

Join us in the beautiful MacDonald Ballroom for a delectable "Taste of Canada" reception.

Attire: Business Casual

Y.P. Dinner/Off Site Event

Join your fellow YPs in a networking dinner/off site event. More information will be available on site.

FRIDAY, JUNE 26

Y.P. Tour – Olympics Venues

Visit two Olympic venues for an up close and personal look at the wonders of engineering put to life to enhance the magic of the 2010 Olympic Games.

Local Flavour Night: The Roundhouse Lodge and Dance

The Roundhouse Lodge is located at a spectacular 6,069ft/1,850m above sea level at the top of the Whistler Village Gondola on Whistler Mountain. No group program in Whistler is complete without an unforgettable evening event at the Roundhouse Lodge.

Attire: Informal and warm

SATURDAY, JUNE 27

Chairman's Dinner

Enjoy a gala evening of elegant fine dining and musical entertainment in the beautiful Frontenac Ballroom.

Attire: Black Tie Optional

PLATINUM PARTNER



encon™

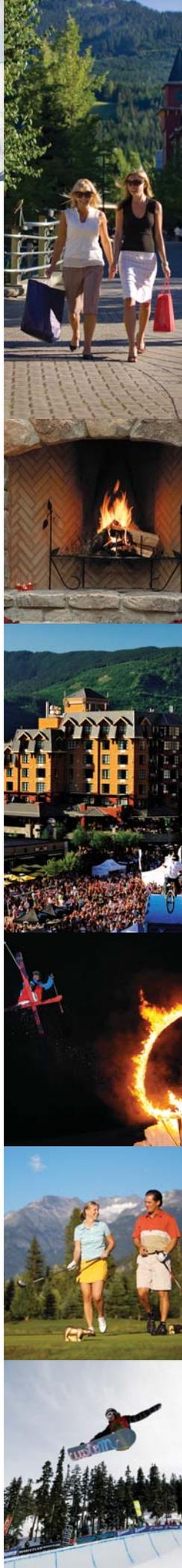
CORPORATE PARTNERS



RBC Banque Royale®

Reed Construction Data

Deltek+



ACEC SUMMIT 2009/ Whistler BC - June 24-27

Registration Form

Name:	Registered Companion:		
Company:	Any Food Allergies:		
Address:			
City:	Province:	Postal Code:	
Phone:	Email:		
<input type="checkbox"/> Cheque Enclosed	<input type="checkbox"/> VISA	<input type="checkbox"/> MC	Card #: _____ Expiry Date: ____/____/____
Cardholder:	Signature: _____		

REGISTRATION FEES	Early Bird	After May 27	Amount Paid
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Pre-Summit PSMJ CEO Ownership & Leadership Transition Bootcamp

Pre-Summit Bootcamp	June 24-25	\$ 1550	\$ 1650	
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ACEC Summit

ACEC Delegate	June 25-27	\$ 1300	\$ 1400	
ACEC Companion	June 25-27	\$ 500	\$ 600	
Young Professional	June 25-27	\$ 750	\$ 850	

Social Program

Great Canadian Photo Hike	June 25	\$ 105	\$ 115	
Waterfall Explorer Tour	June 26	\$ 130	\$ 140	
Yoga Class	June 26	Register me: <input type="checkbox"/>		Free
Whistler Tasting Tour	June 26	\$ 85	\$ 95	
**Ziplining Tour	June 27	\$ 115/125	\$ 125/135	
Horseback Riding Tour	June 27	\$ 105	\$ 115	

ACEC Golf Classic

Green Fees and BBQ Lunch	June 27	\$ 200	\$ 210	
Rental Clubs __MR __ML __WR __WL		\$ 60	\$ 60	

CEOs' and Principals' Roundtables

Will you be attending the CEOs and Principals' Roundtables:	YES <input type="checkbox"/>	NO <input type="checkbox"/>	Included with registration
What Topics Would You Like To See On The Agenda:			
Indicate the Category that represents your firm:	<input type="checkbox"/> 1-55 Employees	<input type="checkbox"/> 56-200 Employees	
	<input type="checkbox"/> 201-850 Employees	<input type="checkbox"/> 851+ Employees	

Will you be attending the following:

		YES	NO	Included with registration
1. Welcome Reception	June 25	<input type="checkbox"/>	<input type="checkbox"/>	
2. Local Flavour Night	June 26	<input type="checkbox"/>	<input type="checkbox"/>	
3. Chairman's Dinner	June 27	<input type="checkbox"/>	<input type="checkbox"/>	

Subtotal of all items	\$
5% GST	\$
GRAND TOTAL	\$

General Information

3 WAYS TO REGISTER

BY FAX:
613-236-6193

BY MAIL:
Association of Canadian Engineering Companies
616-130 Albert Street, Ottawa, ON K1P 5G4

BY EMAIL:
events@acec.ca

INFORMATION

Phone: 1-800-565-0569
Email: events@acec.ca
Website: www.acec.ca



HOTEL AND TRAVEL

Hotel reservations are at a reduced convention rate until May 22, 2009. Call 1-866-540-4424 or 604-938-8000 or visit www.fairmont.com. Quote ID "ACEC" to obtain the convention rate.

RECOMMENDED DRESS

Dress is Business Casual for all functions, except for the Local Flavour Night which is Informal, and the Chairman's Dinner which is Black Tie Optional.

CANCELLATIONS

\$100 fee for cancellations until June 12.
No refunds after June 12.

REGISTER EARLY

For Early Bird rates, register by May 27. Pre-Summit PSMJ 2-Day Bootcamp and Companion Tours are subject to cancellation if minimum registration numbers are not met by May 27.

*If more space is needed, please attach a sheet with this form.

**Ziplining Tour:

Bear: For those who have never ziplined before (\$ 115, \$ 125 after May 27th)
Eagle: Fly like an eagle on Ziptrek's newest adventure (\$ 125, \$ 135 after May 27th)